

Jigsaw Reaches One Million Community Members Advancing Lead in Business Information and Data Services

A one-stop shop for business information and resources, Jigsaw is the most complete and accurate online business-to-business directory

SAN MATEO, CA., October 22, 2009 – Jigsaw, the industry leader in Data as a Service (DaaS) solutions, today reached new growth milestones: one million Community members. These one million members maintain 16 million business contacts and 3 million company records and are growing the database by 25,000 new contact records daily.

Jigsaw's global business-to-business Community of one million members continues to expand the quality and breadth of Jigsaw's database by maintaining and updating business contacts each containing a contact name, title, company, address, email address and phone number. It includes C-level and VP-level contacts, as well as key mid-level managers who make and influence purchase decisions. In addition to significant growth of its user base, Jigsaw has expanded its partner base with now over 1,000 Enterprise customers and the introduction of data driven cloud services.

"This has been a tremendous year for Jigsaw," said Jim Fowler, CEO of Jigsaw. "With the help of our Community, Jigsaw's database has grown to an impressive 16 million business contacts in just five years; our unique approach of leveraging our Community to update and maintain the database has allowed us to achieve the unthinkable in today's economic climate – we have achieved profitability and are on a rapid growth trajectory."

In addition to offering business information and data, Jigsaw now offers "The Corner," a platform that allows Community members to connect and share tips, advice, and valuable business resources on anything from business and sales strategy and trade prospecting to recruiting tips and more. The Corner is available at <http://community.jigsaw.com>.

Jigsaw has become the go-to resource for sales and marketing professionals by providing both individuals and enterprises with fast access to accurate and complete BtoB data. By continually expanding its offerings and partner base, Jigsaw's user-generated database is now pervasive on the web.

About Jigsaw:

Jigsaw (www.jigsaw.com) is a leading provider of business information and data services that uniquely leverages user-generated content contributed by its global business-to-business community of one million members. Jigsaw gives individuals and companies access to contact information for 16 million business people and profiles of 3 million companies. In addition to delivering low-cost and easy access to high-value business information for sales, marketing, recruiting and customer service, Jigsaw provides companies with cloud-based data acquisition and management services. Founded in 2004, Jigsaw is located in San Mateo, Calif. and funded by Austin Ventures, El Dorado Ventures, and Norwest Venture Partners.

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